



RELIANT STAR CAPITAL

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Transaction Types:

- Management Buyouts
- Growth Capital
- Partner Buyouts
- Recapitalizations
- Corporate Divestitures
- Industry Consolidations

Investment Size:

- Reliant provides \$1-10 million (and with its institutional partners substantially larger amounts) of equity capital into transaction sizes of at least \$3 million.

Company Size:

- A minimum of \$5 million of revenues and \$1 million of operating profits. We have invested into companies as large as \$200 million in revenues.

Industry Preferences:

- Manufacturing, distribution, and services businesses with low technology risk and offshore outsourcing risk.
- Reliant prefers companies with lower growth potential and defensible niches over higher growth potential companies with higher revenue risk.
- Recurring Revenue business models are preferred.
- Proprietary or Performance Critical products or services are preferred.

Ownership:

- Reliant Star primarily makes control transaction investments.
- Reliant Star is willing to make non-control investments with strong minority rights.
- In certain cases, Reliant Star's capital can be in the form of subordinated debt with warrants.

Why We Are Different:

- Long Term Hold Possible – 5 to 15+ Years
- Flexibility on Structure
- Post-Close – It's Still Us
- Relationship Orientation
- Unique Access to Industry Expertise
- Equity Investments
- \$1-10MM Equity "Sweet Spot"
- Scale to \$30MM+ Of Equity If Needed